



Commercial Industrial Solutions

# Revving Up Your Fleet: How Electric Vehicles Are Transforming Mobility

## Making the Shift to Electric Vehicles without Breaking the Bank

# Executive Summary

The world is buzzing with the buzz of electric vehicles (EVs) and the shift towards greener transportation. But for many businesses, the initial cost of diving into EVs and setting up charging stations has been a roadblock. This is where Mobility-as-a-Service (MaaS) steps in, offering tailored solutions designed specifically for fleets. This paper delves into how EV mobility solutions within a MaaS framework can revolutionize fleet management, making the transition smoother and more cost-effective.

# Introduction

Fleet operators are the unsung heroes of transportation, keeping goods flowing and economies rolling. But they've also been contributing to pollution and emissions. With sustainability in the spotlight, there's pressure for fleets to clean up their act. Electric Vehicles (EVs), offer zero-emission rides and cost savings. Yet, the high upfront costs have kept many fleets from making the switch.

# Benefits of EV Mobility Solutions for Fleets through MaaS:

1. Cost Savings: By making the switch to electric fleets, operators can enjoy significant reductions in fuel and maintenance costs, along with the added bonus of potential incentives and subsidies for EV adoption. MaaS agreements also help cut down on upfront capital expenditures, allowing fleets to use their resources more effectively.

2. Emission Reductions: Electric vehicles produce zero tailpipe emissions, which means cleaner air and a healthier environment. By electrifying their fleets, operators can showcase their dedication to sustainability and corporate social responsibility (CSR), boosting their brand image and relationships with stakeholders.

3. **Operational Efficiency:** MaaS solutions streamline fleet management processes, offering real-time insights into vehicle usage, performance, and charging infrastructure. Fleet operators can optimize routes, schedule maintenance, and monitor energy consumption, leading to improved operational efficiency and resource management.

4. **Scalability and Flexibility:** MaaS agreements provide flexibility in fleet size and composition, allowing operators to adjust their electric fleet based on demand and operational needs. With access to a variety of EV models and charging options, fleets can easily adapt to market changes.

5. **Technology Integration:** MaaS platforms utilize cutting-edge technology like telematics, predictive analytics, and artificial intelligence (AI) to enhance fleet operations and improve the customer experience.

Integration with existing fleet management systems ensures a smooth transition to electric mobility and maximizes the benefits of MaaS solutions.

6. Predictable Costs: With a pay per use fee, customers can accurately predict their transportation expenses and avoid unexpected costs related to vehicle maintenance, repairs, and depreciation.

7. Contribution to Sustainability Goals: By promoting the adoption of EVs and reducing dependence on fossil fuels, MaaS solutions are essential in achieving sustainability objectives and creating a greener future.

# Use Cases:

## Last-Mile Heroes:

Picture electric delivery vehicles swiftly navigating city streets, slashing emissions and costs. By adopting a Mobility-as-a-Service model and electrifying their fleet, they access tailor-made EVs with seamless charging and maintenance. The result? Cleaner air, lower expenses, and a standout green reputation

## Eco-Friendly Taxi:

Imagine a taxi service zooming through city streets, offering rides with an eco-friendly edge. Through electrification and MaaS integration, they gain access to EVs ideal for urban journeys, along with seamless booking and billing. The result? Cleaner air, reduced expenses, and delighted customers.

## Long-Haul Legends:

Envision a logistics powerhouse revolutionizing cross-country haulage with fewer emissions and greater savings. By leveraging Mobility-as-a-Service collaborations, they harness the power of heavy duty electric trucks equipped with long-range batteries and rapid charging infrastructure along key routes. The result? Reduced pollution, slashed fuel expenses, and a workforce of drivers brimming with satisfaction.

These examples show how EV mobility under MaaS can transform all kinds of fleets, from deliveries to long-haul trips and taxis. With the right partnerships and tech, fleets can embrace electric and drive towards a greener future.



# Leveraging Solar Power for Charging Infrastructure:

Solar-powered charging stations are like a match made in heaven for EVs, bringing renewable energy into the mix. With solar, fleets can cut emissions, save money, and boost their green credentials, paving the way for a brighter, cleaner future.

# Implementation Strategies:

1. **Team Up:** Fleet operators should join forces with MaaS providers, EV makers, and energy suppliers to craft tailored solutions.
2. **Customize:** Tailor MaaS agreements to fit each fleet's needs, from vehicle types to billing.
3. **Crunch the Numbers:** Use data to optimize fleet operations and ensure everything runs like clockwork.
4. **Stay in the Loop:** Keep tabs on regulations and incentives to maximize benefits.
5. **Spread the Word:** Educate customers and employees about the benefits of going electric.
6. **Train Up:** Make sure staff are clued up on EVs to ensure a smooth transition.

# Conclusion:

Embracing Electric Vehicle (EV) mobility within Mobility-as-a-Service (MaaS) frameworks presents a transformative opportunity for fleets. Beyond mere cost savings and emissions reductions, it represents a shift towards a more sustainable and efficient transportation ecosystem. By adopting this approach, fleets can not only mitigate their environmental impact but also enhance operational efficiency and resilience.

Moreover, integrating comprehensive energy solutions further augments the potential of MaaS initiatives.

By leveraging these solutions alongside smart fleet management, fleets can realize significant improvements in both environmental performance and operational effectiveness, paving the way for a cleaner, more sustainable transportation future. BECIS supports MaaS providers with expertise in energy optimization, focusing on sustainable solutions like solar and waste heat recovery. Partnering with BECIS enables MaaS operators to reduce their carbon footprint while enhancing operational resilience and cost-efficiency.